

Message Text

UNCLASSIFIED POSS DUPE

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 FAA-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 PA-04 PRS-01 USIA-15

MC-02 PM-07 L-03 DRC-01 /090 W

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FM AMEMBASSY ROME

TO SECSTATE WASHDC 2369

INFO AMEMBASSY BRUSSELS

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E.O. 11652: N/A

TAGS: ETRN, MARR, IT, US

SUBJECT: LOCKHEED-AERITALIA COOPERATION AGREEMENT

BRUSSELS FOR FAA

1. DECEMBER 14 ROME NEWSPAPERS REPORT LOCKHEED AND AERITALIA HAVE CONCLUDED AGREEMENT WHEREBY LOCKHEED WILL ACT AS WORLD-WIDE MARKETING AGENT FOR ITALIAN-PRODUCED G-222 TWIN ENGINED MILITARY TRANSPORT AND F-104S WHILE AERITALIA WILL COOPERATE WITH LOCKHEED IN DEVELOPMENT AND FUTURE PRODUCTION OF "LANCER," SUCCESSOR TO F-104 "STARFIGHTER".

2. LOCAL LOCKHEED REP CONFIRMS ABOVE.

3. AERITALIA IS AIRCRAFT PRODUCTION COMPANY OWNED 50-50 BY FIAT AND STATE-OWNED METAL/MECHANICAL HOLDING COMPANY FINMECCANICA.

4. COMMENT: AERITALIA HAS FOR SOME YEARS WORKED WITH BOEING ON DEVELOPMENT OF 7X7 AIRCRAFT. LOCKHEED-AERITALIA AGREEMENT MAY PRECLUDE FURTHER SUCH COOPERATION UNLESS AERITALIA CAN SECURE SUBSTANTIAL ADDITIONAL FINANCING FOR RESEARCH AND DEVELOPMENT WORK. WHILE LOCKHEED IS MILITARY AND BOEING CIVIL PROJECT, AND THUS NOT MUTUALLY EXCLUSIVE, AS SEEN FROM UNCLASSIFIED UNCLASSIFIED

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ITALY 7X7 PROSPECTS DO NOT APPEAR PROMISING AT PRESENT. HENCE AERITALIA'S DESIRE FOR ALTERNATIVE MAJOR PROJECT.VOLPE

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Message Attributes

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